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December 2, 2024

# Independent Auditors' Report

The Board of Trustees Santa Barbara Channelkeeper Santa Barbara, California

#### **Opinion**

We have audited the accompanying financial statements of Santa Barbara Channelkeeper (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Santa Barbara Channelkeeper as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Santa Barbara Channelkeeper and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. GAAP; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Santa Barbara Channelkeeper's ability to continue as a going concern for one year after the date that the financial statements are issued.

#### Auditors' Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not absolute assurance, and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Santa Barbara Channelkeeper's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Santa Barbara Channelkeeper's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control—related matters that we identified during the audit.

#### **Report on Summarized Comparative Information**

We have previously audited Santa Barbara Channelkeeper's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 29, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Marib, Hiden, Hamin & Co., LLP

#### SANTA BARBARA CHANNELKEEPER STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2023 (SUMMARY TOTALS FOR 2022)

	thout Donor Restriction	r With Donor Restriction		Total 2023		Total 2022
ASSETS						
Current assets:						
Cash and cash equivalents - general operations	\$ 612,081	\$	69,000	\$ 681,081	\$	768,717
Cash and cash equivalents - board designated	279,779		-	279,779		202,587
Grants receivable, net	137,000		130,000	267,000		82,500
Prepaid expenses and other assets	10,016		-	10,016		-
Total current assets	1,038,876		199,000	1,237,876		1,053,804
Property and equipment, net	133,906		_	133,906		136,894
Operating lease right-of-use assets	32,983		-	32,983		32,983
TOTAL ASSETS	\$ 1,205,765	\$	199,000	\$ 1,404,765	\$	1,223,681
LIABILITIES AND NET ASSETS Current liabilities:						
Accounts payable and accrued expenses	\$ 15,634	\$	-	\$ 15,634	\$	19,983
Accrued vacation payable	19,720		-	19,720		18,069
Operating lease liabilities	32,983		-	32,983		32,983
Total current liabilities	68,337		-	68,337		71,035
Net assets:						
Without donor restrictions	1,137,428		-	1,137,428		1,067,146
With donor restrictions	-		199,000	199,000		85,500
Total net assets	1,137,428		199,000	1,336,428		1,152,646
TOTAL LIABILITIES AND NET ASSETS	\$ 1,205,765	\$	199,000	\$ 1,404,765	\$	1,223,681

# SANTA BARBARA CHANNELKEEPER STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2023 (SUMMARY TOTALS FOR 2022)

			hout Donor	ith Donor	Total 2023	Total 2022
Support and revenue:						
Donations		\$	341,003	\$ 66,250	\$ 407,253	\$ 410,487
Special event revenue	\$ 149,713					
Less direct costs of events	(57,497)					
Net revenue (expense) from special events		_	92,216	_	92,216	(1,993)
Government grants			-	-	-	6,760
Private grants			170,000	266,039	436,039	320,802
Interest income			7,691	-	7,691	2,194
Loss on sale of securities			(669)	-	(669)	(507)
In-kind revenue			1,758	-	1,758	11,025
PPP loan forgiveness			-	-	-	91,371
Sublease revenue			12,000	-	12,000	12,000
Other income			3,287	-	3,287	175
Total support and revenue			627,286	332,289	959,575	852,314
Net assets released from restrictions			218,789	(218,789)	-	-
Expenses:						
Program services			505,942	-	505,942	526,745
Support services:						
Fundraising			141,065	-	141,065	124,435
General and administrative			128,786	-	128,786	107,776
Total support services			269,851	-	269,851	232,211
Total expenses			775,793	-	775,793	758,956
Change in net assets			70,282	113,500	183,782	93,358
Net assets at beginning of year			1,067,146	85,500	1,152,646	1,059,288
NET ASSETS AT END OF YEAR		\$	1,137,428	\$ 199,000	\$ 1,336,428	\$ 1,152,646

# SANTA BARBARA CHANNELKEEPER STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31,

		2023	2022
Cash flows from operating activities:			
Change in net assets	\$	183,782 \$	93,358
Adjustments to reconcile change in net assets to net cash			
used by operating activities:			
Depreciation and amortization		2,988	2,989
Loss on sale of securities		669	507
PPP loan forgiveness		-	(90,392)
Donated securities		(21,304)	(15,939)
Changes in operating assets and liabilities:		, ,	
Grants receivable, net		(184,500)	(27,500)
Prepaid expenses and other assets		(10,016)	-
Accounts payable and accrued expenses		(4,349)	(11,510)
Accrued vacation payable		1,651	3,885
Net cash used by operating activities		(31,079)	(44,602)
Cash flows from investing activities:			
Cash proceeds from sale of securities		20,635	15,432
Net cash provided by investing activities		20,635	15,432
Net decrease in cash and cash equivalents		(10,444)	(29,170)
Cash and cash equivalents at beginning of year		971,304	1,000,474
CASH, CASH EQUIVALENTS AT END OF YEAR	\$	960,860 \$	971,304
Supplemental Data:			
Interest paid	\$	- \$	29
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# SANTA BARBARA CHANNELKEEPER STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023 (SUMMARY TOTALS FOR 2022)

Support Se	ervices
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	Environmental Advocacy		General and Administrative		Fu	ndraising	draising Total		Dece	Total mber 31, 2023	Decei	Total nber 31, 2022
Salaries	\$	300,559	\$	60,100	\$	95,942	\$	156,042	\$	456,601	\$	457,954
Employee benefits		27,267		4,847		9,538		14,385		41,652		43,626
Professional services		1,000		35,236		4,169		39,405		40,405		22,094
Occupancy		31,633		3,944		3,969		7,913		39,546		38,576
Payroll taxes		24,744		4,684		9,138		13,822		38,566		37,999
Supplies		29,869		3,362		1,604		4,966		34,835		10,937
Insurance		12,764		4,395		3,117		7,512		20,276		13,086
Expert and technical services		15,785		3,146		-		3,146		18,931		36,948
Travel		14,989		-		-		-		14,989		11,348
Boat expenses		12,021		-		-		-		12,021		13,949
Printing and publications		3,396		295		7,739		8,034		11,430		14,522
Stipends		11,106		-		-		-		11,106		7,895
Telephone		4,396		503		436		939		5,335		4,900
Equipment rental and maintenance		-		4,828		-		4,828		4,828		5,702
Community outreach		4,678		-		-		-		4,678		2,880
Depreciation		2,989		-		-		-		2,989		2,989
Dues and publications		1,900		850		-		850		2,750		2,750
Contributed services and materials		-		-		1,758		1,758		1,758		11,025
Training		1,295		-		-		-		1,295		55
Postage and shipping		331		229		358		587		918		1,358
Monitoring expenses		816		-		-		-		816		3,841
Other expenses		4,404		2,367		3,297		5,664		10,068		12,648
Interest expense		-		-		-		_		-		1,008
Case costs		-		-		-		-		-		866
Total at December 31, 2023	\$	505,942	\$	128,786	\$	141,065	\$	269,851	\$	775,793	\$	758,956

# Note 1: <u>Organization and Summary of Significant Accounting Policies</u>

#### **Organization**

The Santa Barbara Channelkeeper (the "Organization") is organized as a non-profit organization located in Santa Barbara, California. The Organization was established to protect and restore the Santa Barbara Channel and its watersheds through science-based advocacy, education, field work and enforcement.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results will differ from those estimates.

#### **Property and Equipment**

The Organization records property and equipment additions over \$5,000 at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from 2 to 30 years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

Management reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended December 31, 2023 or 2022.

# Note 1: Organization and Summary of Significant Accounting Policies - continued

# **Donor Restricted Support**

Contributions are reported as "without" donor restrictions, or if contributions are received with donor stipulations that limit the use of the donated assets they are reported as "with" donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, "with" restriction net assets are reclassified as "without" restriction net assets and reported in the statements of activities as net assets released from restrictions.

#### Fair Value Measurements

U.S. GAAP provides guidance on how fair value should be determined when financial statement elements are required to be measured at fair value. Valuation techniques are ranked in three levels depending on the degree of objectivity of the inputs used with each level:

- Level 1 Quoted prices in active markets for identical assets.
- Level 2 Quoted prices in active or inactive markets for the same or similar assets.
- Level 3 Estimates using the best information available when there is little or no market.

Level 1 and 3 inputs were not utilized in 2023 or 2022. Level 2 inputs were used to determine the value of contributions in-kind, which are described below.

#### Contributions in-Kind

Contributions in-kind consists of goods donated to be raffled off for fundraising purposes and discounts on services provided by local supporting businesses utilized for general and administrative purposes as well as fundraising efforts. These in-kind contributions are recorded at their estimated fair value on a non-recurring basis at the time the services are performed, or goods received.

#### **Functional Expenses**

The cost of providing the Organization's programs have been summarized on a functional basis in these financial statements. Based on management estimates, costs have been allocated between programs and supporting services as they related to those functions.

# Note 1: Organization and Summary of Significant Accounting Policies - continued

#### Cash, Cash Equivalents and Board Designated Cash

All highly liquid investments, with a maturity of three months or less when purchased, are considered to be cash equivalents.

Board designated cash consists of cash designated as an operating reserve by the Board of Directors of the Organization. The following table provides a reconciliation of cash, cash equivalents and restricted cash as of December 31,

	2023	2022
Cash and cash equivalents - general operations Cash and cash equivalents - board designated	\$ 681,081 279,779	\$ 768,717 202,587
Total Cash, Cash Equivalents and Board Designated Cash	\$ 960,860	\$ 971,304

#### Grants Receivable

The Organization records unconditional grants receivable that are expected to be collected within one year at net realizable value. Unconditional grants receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statements of activities. Management determines the allowance for uncollectable grants receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Grants receivable are written off when deemed uncollectable. The Organization expects to collect all grants receivable in the years ended December 31, 2023 and 2022. No allowances were recorded for the years ended December 31, 2023 and 2022.

#### Revenue Recognition

Revenue is recognized when services are provided. Special event revenue is reported at the fair value of direct benefits to participants.

Contributions are recognized when cash, securities, other assets, an unconditional promise to give or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance barrier or other barrier and a right of return, are not recognized until the conditions on which they depend have been substantially met.

# Note 1: Organization and Summary of Significant Accounting Policies - continued

#### Adoption of New Accounting Standards

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses ("Topic 326"): Measurement of Credit Losses on Financial Instruments. Topic 326 replaces the incurred loss impairment model in current U.S. GAAP with a model that reflects current expected credit losses ("CECL"). The CECL model is applicable to the measurement of credit losses on financial assets measured at amortized cost, including loan receivables and held-to-maturity debt securities. CECL also requires credit losses on available-for-sale debt securities be measured through an allowance for credit losses when the fair value is less than the amortized cost basis. It also applies to off-balance sheet credit exposures. Topic 326 requires that all expected credit losses for financial assets held at the reporting date be measured based on historical experience, current conditions and reasonable and supportable forecasts.

Topic 326 also requires enhanced disclosure, including qualitative and quantitative disclosures that provide additional information about significant estimates and judgments used in estimating credit losses. This guidance was effective for the Organization beginning January 1, 2023 and did not have an impact on the Organization's financial statements.

The Organization implemented this guidance prospectively. As it relates to not-for-profit entities, CECL is required to be applied to contract receivables but not grants or contributions receivable. The Organization had \$0 of outstanding contract receivables as of December 21, 2023, therefore CECL has no effect on the Organization as of December 31, 2023.

# Note 2: <u>Property and Equipment</u>

Property and Equipment consisted of the following at December 31,

	2023	2022
Boat Program equipment Office equipment Boat slip	\$ 89,665 26,860 35,954 92,000	\$ 89,665 26,860 35,954 92,000
Total Less: accumulated depreciation	244,479 (110,573)	244,479 (107,585)
Property and Equipment, Net	\$ 133,906	\$ 136,894

# Note 2: <u>Property and Equipment - continued</u>

The Organization holds a boat slip in the Santa Barbara Harbor purchased as a transferable permit from its previous owner. This asset is included in property and equipment above, and is considered to have an indefinite useful life.

Depreciation and amortization expense for the years ended December 31, 2023 and 2022 was \$2,989 and \$2,989, respectively.

# Note 3: Operating Lease

The Organization determines if an arrangement is a lease at inception of the contract and whether the contract is or contains a lease by determining whether it conveys the right to control the use of the identified asset for a period of time. If the contract provides the right to substantially all the economic benefits from the use of the identified asset and the right to direct use of the identified asset, the Organization considers it to be, or contains a lease.

Leases are classified as operating at inception of the lease. Operating leases result in the recognition of Right-of-use ("ROU") assets and lease liabilities on the statements of financial position. ROU assets and operating lease liabilities are recognized based on the present value of lease payments over the lease term as of the commencement date.

Because the Organization's leases do not provide an explicit or implicit rate of return, the Organization uses the federal risk-free rate, as permitted, based on the information available at the commencement date in determining the present value of lease payments on an individual lease basis. Lease expense for these leases is recognized on a straight-line basis over the lease term.

The Organization's leases do not contain any residual value guarantees or material restrictive covenants. Leases with a lease term of 12 months or less are not recorded on the statements of financial position and lease expense is recognized on a straight-line basis over the lease term. Leases categorized as "month-to-month" are assessed with respect to any period in which they are reasonably certain to be renewed; for such a period, a lease commitment is recorded. The Organization currently has no finance leases.

The Organization leases office space in Santa Barbara, California under a month-to-month lease, which requires a monthly lease payment of \$2,750. Management considers it reasonably certain that this lease will be renewed monthly for 12 additional months.

Operating lease expense for the years ended December 31, 2023 and 2022 was \$33,000, respectively.

# Note 3: Operating Lease - continued

Maturities of operating lease liabilities as of December 31, 2024 are as follows:

2024 Thereafter	\$ 33,000
Total lease payments Less: interest	33,000 (17)
Present value of lease liabilities Less: current operating lease liabilities	32,983 (32,983)
Long-Term Operating Lease Liabilities	\$ -

At December 31, 2023 and 2022, the weighted-average remaining lease term and the weighted-average discount rate for operating leases was one year and .11%, respectively.

Cash paid for amounts included in the measurement of operating liabilities was \$33,000 in 2023 and 2022, respectively, and is included in net cash used by operating activities in the statements of cash flows.

The Organization subleases a portion of its office space under a sublease agreement. Sublease revenue was \$12,000 and \$12,000 in 2023 and 2022, respectively.

#### Note 4: Board Designated Assets Without Restrictions

The Board of Directors has designated, from net assets without donor restrictions, \$279,779 and \$202,587 as an operating reserve as of December 31, 2023 and 2022, respectively. The purpose of the reserve is to guard against emergencies, invest in new programs and/or smooth out cash flow requirements.

#### Note 5: Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at December 31,

	2023	2022
Subject to expenditure of specified purpose: Program services Subject to passage of time: For periods after December 31, 2023 and	\$ 69,000	\$ -
2022, respectively	130,000	85,500
Total With Donor Restrictions	\$ 199,000	\$ 85,500

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by the donor.

### Note 6: Liquidity and Availability of Financial Assets

The following reflects the Organization's financial assets as of December 31, 2023, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statements of financial position date.

Cash and cash equivalents Contracts and grants receivable	\$ 960,860 267,000
Financial assets at year-end	1,227,860
Less those unavailable for general expenditure within one year, due to:  Contractual donor-imposed restrictions:  Donor-imposed purpose  Donor-imposed time of use	(69,000) (130,000)
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	\$ 1,028,860

#### Note 7: Retirement Plan

In the year ended December 31, 2022, the Organization implemented a Savings Incentive Match Plan for Employees of Small Employers (the "Plan"), which is administered by the Organization and covers all employees. Employer contributions are transferred into participants' individual retirement accounts or individual retirement annuities. Employer contributions to the Plan for the years ended December 31, 2023 and 2022 totaled \$1,879 and \$286, respectively.

#### Note 8: Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Expenses allocated include depreciation, insurance, office expenses and occupancy, which are allocated on a square-footage basis, as well as salaries and benefits, which are allocated on the basis of estimates of time and effort.

### Note 9: Concentration of Credit Risk

The Organization manages deposit concentration risk by placing cash and money market accounts with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Organization has not experienced losses in any of these accounts. Credit risk associated with accounts receivable and contributions receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from governmental agencies and foundations supportive of the Organization's mission.

### Note 10: <u>Contingencies</u>

The Organization receives contract revenue from government agencies. These contracts are subject to review and audit by the contracting agency. The potential exists for disallowance of program costs. The ultimate liability, if any, cannot be reasonably estimated thus there is no provision for the possible disallowance of program costs.

#### Note 11: Tax Status

The Organization is generally exempt from income taxes and gifts to the Organization qualify for tax deductions under the Internal Revenue Code. The Organization has favorable determination letters indicating it has qualified as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Tax positions for the open tax years as of December 31, 2023 and 2022 were reviewed, and it was determined that no provision for uncertain tax positions is required.

#### Note 12: Prior Period Reclassifications

Certain amounts from the December 31, 2022 financial statements have been reclassified to conform to the current year's presentation. These reclassifications had no effect on previously reported change in net assets, total assets, total liabilities or net assets. The reclassifications were made to provide a clearer and more consistent comparison between periods. Management believes these changes enhance the transparency and understandability of the financial information presented.

# Note 13: <u>Subsequent Events</u>

The Organization has evaluated subsequent events through December 2, 2024, the date which the financial statements were available to be issued.